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CENTRAL PENNSYLVANIA CHAPTER CONSTRUCTION SPECIFICATIONS INSTITUTE

Volume 42, No. 7

March 2006

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The Central Pennsylvania Chapter
of the Construction Specifications Institute, Inc.

presents

2006 THIRTY-FIRST ANNUAL EXHIBITORS' SHOW

Wednesday, March 15, 2006

RADISSON PENN HARRIS HOTEL & CONVENTION CENTER

A PRODUCT SHOW AND EXHIBIT FOR PROFESSIONALS,
DESIGNERS, CONTRACTORS, OWNERS, SCHOOL OFFICIALS, ETC.

11:00 a.m. - 6:00 p.m.

It is the intent of the Central Pennsylvania Chapter of CSI to have this Exhibitors' Show grow in importance to the Construction Industry by presenting products and seminars to members of this industry in an interesting and informative manner.

We will have hourly door prizes, all day buffet, as well as our famous Pennsylvania wines and cheese. Come during the day with your associates or after work with a friend.

Thank you,
The Exhibitors' Show Committee

* * * * *

All members are welcome to attend the Board Meeting – 5:00 p.m.
At the RADISSON HOTEL ON Wednesday, March 15, 2006

All material MUST be in editor's hands no later than March 20, 2006 for publication in the April 2006 issue of *Choice*. Send to: Jeffery Lynch, 1475 Clover Road, Camp Hill, PA 17011, e-mail address: jl@murrayassoc.com.

The Construction Specifications Institute is a nation-wide nonprofit technical organization dedicated to the advancement of construction technology through communications, education, research and service. Founded in 1948, CSI provides a forum for architects, engineers, specification writers, contractors, suppliers and others in the industry.

Anyone who is concerned with construction specifications in any manner is invited to apply for membership. Contact Jake Burkholder, Ph: 717-564-6860.

The Central Pennsylvania Chapter Meets the Second Tuesday, Monthly except NO Meetings are held in July or August.

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President's Message



We thank ASHRAE for allowing us to join them in February at their program on "How Documents and Emails are used in Litigation." The gist of the program was to encourage the use of a management system for all documents that pertain to a contract, even the loose intra-office emails that we frequently use to offer or seek advice from our coworkers.

Our March calendar is booked with the Product Show on the 15th. Larry Saylor is directing this production with the help of other members and even outside organizations. The folks at Country Meadow retirement village – Trolley Road stuffed envelopes and said they are looking forward to doing this again next year.

The AIA will be holding its quarterly dinner meeting just after the product show, at the Radisson. This was a planned coincidence to give AIA members a better chance to visit our show and share the facilities. Guests may attend; just contact me or an AIA member. Their program will be presented by the American Woodwork Institute.

And a repeat reminder – if you have never received a CSI lapel pin, let Jake Burkholder, our membership chairman, know. He will be ordering new pins soon and all new members are entitled to receive one.

See you at the show on March 15th, at the Radisson.

Stewart C. Cluck
President

Featured Committee Chair



Some comments from the chair of our Advertising Committee:

...looking for a few good men (or women)... We have several more advertising spots available.... "Choice" is mailed to over 200 individuals and companies in the industry monthly and is read and used as an inside directory to the experts." An ad costs \$150 for a business card size space and \$450 for a half page. Ads run throughout the year in every edition of *Choice*. Call Jan Myers to reserve a space @ 717-238-4910 or send requests by email: jan@janmyersassociates.com.

Jan Myers, CSI, CCPR
Central PA Advertising
Committee Chair

ASA OF CENTRAL PENNSYLVANIA HOSTS 8TH ANNUAL CONSTRUCTOR AWARDS GALA

ASA of Central Pennsylvania will host the 8th Annual Constructor Awards Gala at the Holiday Inn-Hershey in Grantville on Saturday, March 18th. These awards showcase the "best and brightest" in the construction industry. Fourteen awards are presented. Cocktail reception begins at 6:00 PM, followed by dinner, awards program and entertainment. Tickets are \$95.00/person or \$725/table. Tables of eight.

To register call the ASACP Chapter Office at 717-541-8614 or visit www.asacentralpa.com <<http://www.asacentralpa.com>> and register online.

FEBRUARY 2006 BOARD MEETING MINUTES

The Board of Directors of the Central Pennsylvania Chapter of the Construction Specifications Institute met at the Radisson Hotel, Camp Hill, PA on February 9, 2006. President Cluck called the meeting to order at 4:13 p.m. Board members and committee chairs present were: Cluck, Turicik, Atwood, Cannon, S. Myers, Brightbill, Saylor, Scruggs, Herre, J. Myers, Lynch, Morgan, Brunski and Burkholder. Absent were: Metzger, Beauduy, J. Smith, Snyder, Weber and Forsberg. Groff was visiting.

President's Remarks: President Cluck asked for a review of the January minutes. The minutes were approved as printed in *Choice*.

BOARD MEMBERS' REPORTS:

President, President-Elect, Vice President, Advisor and Directors: No reports.

Secretary: Secretary Cannon secured the names of the Delegates for the 50th Annual CSI Show and Convention. He will submit the list to the Institute.

Treasurer: Treasurer Brightbill presented the January Treasurer's report for review and acceptance. The report was accepted on a motion by S. Myers and second by Turicik.

Editor: Editor Lynch requested that articles for *Choice* be submitted by Wednesday, February 15, 2006.

COMMITTEE REPORTS:

Academic Affairs, Advertising, Archives, Awards, Budget/Finance and Bylaws: No reports.

Certification: Chair Brunski will be checking at tonight's meeting as to how many engineers have switched to the new Project Resource Manual. He reported that 11 are signed for the CSI exams.

Education and Electronics: No reports!

Exhibit Show: Chair Saylor has secured 48 exhibitors to date. He is aiming for 88.

Hospitality and Long Range Planning: No reports.

Membership: Chair Burkholder reports a chapter membership this month of 142.

Program: Chair Atwood reports Chuck Rhodes is not scheduling evening talks. Atwood is seeking a replacement. The rest of the programs are on schedule.

Publicity: Chair Turicik is supplying to ASA material on our Exhibit Show so they can advertise it in their newsletter.

Roster and Technical: No reports.

OLD BUSINESS:

None.

NEW BUSINESS:

The board appointed the following Nominating Committee: Turicik, Chair, Atwood, Brightbill, Herre, Lynch, J. Myers and Saylor.

The meeting was adjourned at 5:00 p.m.

The next board meeting will be held Tuesday, March 15, 2006 at 5:00 p.m. at the Radisson Hotel, Camp Hill, PA.

Respectfully submitted,
Sidney J. Myers, PE, RA, CSI, CDT
Recording Secretary

MARCH 15, 2006 SEMINAR SERIES

The Chapter Education Committee has four seminars planned for the March 15, 2006 Exhibitor's Show to be held in Camp Hill. There will be a two hour program in the morning and three one hour programs in the afternoon as listed below:

Building Information Modeling (morning)

Presented by Mr. Lew Reed, Bentley Systems, Inc.

Documentation Practices to Guide Construction Teams in LEED Compliance

Presented by the Green Building Association of Central Pa.

The Future is Here: Commercial Glazing Codes and It's Affects On Design Applications

Presented by Mr. Ron Pulambo, Acurlite Structural Skylights

Planning & Design Considerations for Segmental Retaining Walls

This seminar is presented in conjunction with Pa. Concrete Masonry Association

Complete seminar descriptions and additional details will be provided in next months Choice.

Don Scruggs, CSI, CCCA
Education Chairman

**Winter / Spring 06
Calendar of Events**

March 15 (Wed.)

31st Annual Chapter Exhibitors Show
at the Radisson, Camp Hill, PA

March 28 - April 1

50th Annual CSI Show & Convention
Las Vegas, NV

Apr. 11 (Tues.)

Chapter Lunch Meeting & Program:
Tour of High Concrete Structures
Lancaster, PA

May 9 (Tues.)

Chapter Awards Banquet & Program

May 24 (Wed.)

Chapter Golf Outing
Silver Spring Golf Club, Mechanicsburg, PA

June 13 (Tues.)

Chapter Dinner Meeting & Program: **"Air Barriers,"** presented by David Altenhofen, AIA, Director of Architectural Technology for Kling (Philadelphia Office).

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TRENWYTH

MASONRY SCHOOLS AND PUBLIC BUILDINGS

The International Masonry Institute will be hosting a seminar on March 23, 2006 in Valley Forge entitled: **Masonry Schools and Public Buildings: Best Practices for Design Success.** The event is a professional development seminar offered to architects, interior designers, building owners, specification writers, general contractors, construction managers, facility managers, developers, public officials, school officials and contractors. The focus of the seminar is on sustainability, construction costs, safety and liability issues in schools and public buildings and ways to practically implement these for daily use. There will be a nominal fee to attend the seminar of \$15.00. Attendees are eligible for 2.5 H/S/W AIA/CES continuing education learning units.

Christopher M. Huckabee, AIA, CEO of Huckabee, Inc., a respected architectural and program management firm specializing in K-12 facilities will be speaking on High Performance Design and Sustainable Design, which are hot topics today. Join Chris for a look at material selection in a "best practices approach". The session will focus on sustainability, construction cost, safety and liability issues in schools and public buildings and ways to practically implement these for daily use. Attend this program for an intensive overview of the critical importance of masonry in the quest for quality schools and public buildings. Chris is a national speaker on the topics of mold, masonry, sustainability and high performance buildings. His firm has completed over 1,400 educational facilities in Texas.

AFFORDABILITY & DESIGN: IDEAS ON HOW TO GET BOTH

We often think there are a variety of ways to design a building but only one way to price it. The outcome is that designers may be pressed into accepting material changes that compromise their aesthetic or building performance objectives. This presentation provides designers with easy design suggestions that may reduce bid prices without needing to change material choices. Maria Viteri, AIA, IMI will use terrazzo and brick veneer designs to illustrate this point.

PANEL DISCUSSION

A panel consisting of architects, contractors, university professors and owners will discuss the issue of Design Empowerment – The Ability to Find Methods to Ensure Design Intent. Issues such as accepting material alternates, pre-qualifying contractors, and addressing detailing costs will be explored.

For further information, please contact Mary Linn Theis at (724) 776-1930 or via email at mtheis@imiweb.org.

ROSTER UPDATES

Please check your personal information in the new roster published in November. If you discover that your information is not correct, please notify Rich Forsberg, Roster Committee Chair 761-8444 or jeffturicik@ykk-api.com. Also, if your e-mail information has recently changed or you are currently not receiving chapter e-mail notifications, please notify the Chapter Electronics Committee, c/o Roger Herre at 938-3644 or rpherre@epix.net.



Your business card should be here.
Call Jan Myers to make that happen
@ 717-238-4910

The advertisement for McCoy Bros Inc. features a background image of a construction site. In the top left corner is a circular seal that reads "Quality Construction" around the top edge, "McCoy Bros Inc." in the center, and "Since 1946" around the bottom edge. To the right of the seal, the company name "McCoy Bros Inc." is written in a large, bold, white font. Below the name, "GENERAL CONTRACTOR" is written in a smaller, white, sans-serif font. Underneath that, the word "Creative!" is written in a large, white, cursive font. At the bottom of the advertisement, there is a white-bordered box containing the text: "• Commercial • Design-Build • Ecumenical" on the first line and "• Industrial • Institutional" on the second line. Below this box, the address "1514 Commerce Ave., P.O. Box 7300 Carlisle, PA 17013" is listed, followed by the website "www.mccoybrothers.com" and the phone number "717.241-2023".

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MR. WOLFE GOES TO WASHINGTON

by Sheldon Wolfe, RA, FCSI, CCS, CCCA
Institute Director, North Central Region, CSI

I am often amazed at how different our members' opinions are, and how passionate some are about their opinions. It is no surprise that there are differences of opinion about virtually everything that CSI, its members, and its leaders do, and it is no surprise that some of those differences cannot be reconciled. Fortunately, most members, in most cases, are willing to discuss their differences, make decisions, and move on.

I understand the passion, and I want to make it clear that until proven otherwise, I believe that all members truly feel they are acting in the best interest of CSI, even when they don't agree. But because of these divergent and often contradictory opinions, our leaders will never make everyone happy all the time.

A thread common to many of the debates is communication. For every contentious issue there is almost always a claim that our leaders don't listen to the members. Leaders at all levels are accused of ignoring the members, doing what they want regardless of what the members say, having "hidden agendas", and engaging in various other nefarious activities. When those accusations are made, my first question is, "To what end?"

In the big picture, serving as an Institute officer isn't a big deal. I doubt that any CSI president ever went to a fancy restaurant and was immediately greeted with, "How are you, Mr. President? We weren't expecting you this evening, so please forgive us for seating someone less important at your usual table. If you give us just a moment we'll move them to the table by the kitchen."

Our presidency is a one-year job, hardly long enough to get anything done, let alone a major

restructuring for personal gain. Outside of CSI, it means little. Within CSI, it means years of long hours and time away from home for no pay, being responsible for everything that doesn't go the way every member wants, getting little credit for what does work, and a nice medal. It is generally not all that beneficial for one's career; few have been promoted because of service to CSI. To the contrary, more than one president has lost a job due at least in part to the time spent on CSI activities.

In any large group there is a tendency toward an "us and them" feeling. Those who make decisions are seen as self-serving, elitist snobs who don't care about the people at the bottom, interested only in becoming rich or famous. When decision makers are paid, that can happen. However, when the leaders are unpaid volunteers, a claim that they are up to no good needs substantiation and an explanation of how they will benefit.

Our leaders are elected in the belief that they will act on behalf of the members in the best interest of the organization. Everything I have seen tells me that is exactly what happens. The fact that officers or boards of directors do not follow members' suggestions does not mean they aren't listening; it means they considered other information when making their decision. When they do not respond to every call and e-mail, it doesn't mean they are ignoring members; it means they do not have the staff our public officials have or the time to respond individually to every request. And when they do refuse to comment, remember that some things, especially those related to personnel issues, are and must be confidential.

We do have a communication problem. Despite the countless articles written for the Construction Specifier, the CSI Leader, NewsDigest, region and chapter newsletters, websites, and direct e-mails, we still don't explain as well as we could what is happening and why. We must try to do better

I trust that any officer will listen to members and consider their opinions, especially if they are well-defined and supported, so if you have a question or a suggestion, don't keep it secret - contact the appropriate officer or committee chair. Our officers do want to know what the members have to say.

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