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CHOICE

Volume 48
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September
2011

CENTRAL PENNSYLVANIA CHAPTER
CONSTRUCTION SPECIFICATIONS INSTITUTE

THE GOOD, THE BAD AND THE UGLY — A SURETY PERSPECTIVE ON CONSTRUCTION BONDS

Presented by Lydia Mantle, CISR, Bond Account Executive in the Construction Services Division of Murray Risk Management and Insurance

Tuesday, September 6, 2011

Kicking off the Fall season, our September program will look at Performance and Payment Bonds, with special attention paid to the Surety's viewpoint. This program will be registered for continuing education with the AIA for 1.0 LU hour. Attendees will:

- Gain a more comprehensive understanding and appreciation for the basic types of bonds and their terms and conditions, including payment terms, time for

(Continued on page 4)

*Spouses, guests and visitors
are welcome and encouraged to attend.*

RADISSON HOTEL

1150 Camp Hill Bypass, Camp Hill, PA

Board Meeting - 5:00 pm

All members are welcome to attend the Board Meeting

Attitude Adjustment - 6:00 pm

Dinner - 6:30 pm

Program - 7:15 pm

Dinner Cost

Free for Central Pennsylvania Chapter CSI Members;
Students \$10, All Others \$25

Dinner reservations by

noon, Friday, September 2, 2011

See **FROM THE CHEF'S TABLE**
for Menu and Reservation details.

**The Central Pennsylvania Chapter meets
the second Tuesday monthly
except NO meetings are held in July or August.**

**Please Read Ads On Our Website
They Support "Choice"**

www.cpc-csi.org

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All material MUST be in the editor's hands no later than September 16, 2011 for publication in the October 2011 issue of "Choice".

Send to:
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Mechanicsburg, PA 17050
or email to:
jeffturicik@ykk-api.com

The Construction Specifications Institute is a nation-wide nonprofit technical organization dedicated to the advancement of construction technology through communications, education, research and service. Founded in 1948, CSI provides a forum for architects, engineers, specification writers, contractors, suppliers and others in the industry.

Anyone who is concerned with construction specifications in any manner is invited to apply for membership. Contact: Jan Myers
Ph: 717-238-4910.



**Knowledge for
Creating and Sustaining
the Built Environment**



John Groff,
PE, CSI, CCS
President

President's Message

The CSI year just ended was significant for our Chapter for a number of reasons. We were able to successfully present the 36th annual Exhibitor's Show during difficult, if not daunting, economic times. We had the Chapter certified by the Pennsylvania State Department of Labor and Industry to award continuing education units (CEUs) for our seminars; and partly because of this ability, we were able to pack the house for the 2009 International Existing Building Code Fundamentals (IEBC) Seminar presented at the Exhibitor's Show. We have once again received the Institute's Outstanding Chapter Commendation, and were one of only three out of fifteen Chapters in the CSI Mid-Atlantic Region to receive this distinction. We also reached the Silver Level milestone for having received the Outstanding Chapter Commendation for 10 years. In association

with the Harrisburg Area Community College in Harrisburg, we provided a Certified Document Technologist (CDT) review course, which will again be offered this coming year, but it will be revised to include new information from the Institute's new *Project Delivery Practice Guide* which has replaced *The Project Resource Manual/CSI Manual of Practice*.

Enough about our past laurels, a new and exciting CSI year is about to begin! The coming year will offer many challenges to providing the services and value that will allow us to retain our membership. Many organizations similar to ours have been shedding members, and CSI is no exception. Some long time members of our Chapter have passed away in recent years, and economic conditions have im-

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Jeff Turicik
Editor

From the Editor's Desk

Jeff Snyder, Awards Committee Chairman, has informed me that the Central Pennsylvania Chapter of CSI has received a 2011 Outstanding Chapter Commendation from Kelly Porter, CSI Board Member and Executive Operations Coordinator. The Central Pa Chapter has received this award at the Silver Level, which indicates that our chapter has received this award for 10 consecutive years. I believe that this is a true honor for our chapter and its outstanding leaders, membership and activities.

Jeff Turicik CSI
Editor

The Central PA Chapter dues include all meals for the chapter program dinner meetings for the year.

Come out to our meeting to network, socialize, and learn about timely subjects in the Construction Field.

Classified Ads

To place classified ads, please submit your ad to the editor, Jeff Turicik, jeffturicik@ykk-api.com for insertion in "Choice" and on cpc-csi.org.



Logan Myers
Hospitality Chair

From the Chef's Table

MENU

*Choice of
Top Round of Sirloin
or
Chicken Stir-Fry*

*Chef's selection
of Starch and Vegetable
Chef's selection of dessert*

*Special Dietary menus,
such as vegetarian,
low fat or low sodium,
are available upon request.*

In addition, we will try to accommodate special requests such as vegetarian, low fat or low sodium selections. A fresh fruit plate, instead of the Chef's Dessert Selection, is always available by request. Special request menu reservations should be made no later than the Friday prior to the Tuesday meeting.

Please feel free to forward either your comments regarding your meal, or any suggestions that you feel could improve the CPC-CSI dinner, to: loganmyers@hotmail.com.

Logan Myers
Hospitality Chair

RESERVATIONS

to Logan Myers by calling 570.850.6330 or e-mail at loganmyers@hotmail.com or use our on-line registration form at www.cpc-csi.org

YOU MUST MAKE RESERVATIONS OR CANCEL STANDING RESERVATIONS by NOON, FRIDAY, September 2, 2011.

ALL NO-SHOWS WILL BE BILLED.

Entrée selection should be made when making a reservation.

First entrée listed is the default selection if no choice is made.

To schedule a Table Top Display, call Bill Deck at 717-291-1077 or use the form in Choice or online.

Attendees should make an entrée selection when reservations are placed.

(Please note that the first entrée listed will be the default selection if no choice is made.)



Mark B. Therkildsen,
AIA, CSI
Recording Secretary

Minutes of Board of Directors Meeting

Date: August 9, 2011

Time: 5:00 pm

Location: Gannett Fleming,
Camp Hill, PA

The Board of Directors of the Central Pennsylvania Chapter of the Construction Specifications Institute met at the office of Gannett Fleming, Inc. in Camp Hill, PA on August 9, 2011. President Groff called the meeting

to order at 5:00 p.m. Board members and committee chairs present were: Atwood, Deck, Brightbill, Groff, Scruggs, and Therkildsen.

Opening Comments:

1. President Groff welcomed the group of officers, board members, and attendees. We did not have a quorum, and the meeting was brought to order.

Approval of Minutes:

2. Minutes from the June 12, 2011, board meeting received no objections as distributed. Final approval will be obtained at a future meeting when we have a quorum.

Treasurer's Report:

3. Treasurer Brightbill presented current checking and savings account balance sheets, including a discussion of expenses and revenues.
4. Some funds are being moved from checking to savings.
5. The reimbursement policy for attending the Institute Convention in Chicago was discussed.

Officer's Reports:

6. **President Elect** No report.
7. **Vice President** No report.
8. **Secretary** No report.
9. **Past President/Advisor** No report.

Editor's Report:

10. No report.

Committee Reports:

11. **Academic Affairs:** No report.
12. **Advertising:** No report.
13. **Archives:** No report.

14. **Awards:** No report.

15. **Budget/Finance:** No report.

16. **Bylaws:** No report.

17. **Certification:** The CDT class for next year will be revamped. Chair Brunski will purchase a copy of the new Project Delivery Practice Guide and a new PowerPoint presentation from Institute that includes 10 modules as an aid for the course. Attendees of the National Convention in Chicago will review the Institute's displays of the new materials.

18. **Education:** Chair Scruggs has secured AIA registration for upcoming programs. He needs ideas for the continuing education programs to be presented during the exhibit show in March.

19. **Electronic Communications:** Using Facebook, Twitter, LinkedIn, and other social media to attract younger CSI members was discussed.

20. **Exhibit/Show:** No report.

21. **Hospitality:** No report.

22. **Long Range Planning:** A master calendar should be used for long range planning. The master calendar will be maintained by Jan Myers. Institute suggests that 3 years be included, the Chapter has calendars for 2011-2012 and 2012-2013, but needs to create the 2013-2014 calendar.

23. **Membership:** The Institute has requested Chapter Membership Committees contact members whose renewal dates are coming up soon to encourage members to renew their memberships.

24. **Program:** The September program will be "The Anatomy of a Bond". Proposes programs for October and November are a tour of Komacks Solar Manufacturing in York or a tour of the Millersville University Student Center. Joy Davis will be presenting

a webinar on social media which will be available to CSI members.

25. **Publicity:** No report. A Chair is needed for the publicity committee.

26. **Roster:** An updated roster will be sent out to members by Scruggs in the near future.

27. **Technical:** No report.

Directors:

28. No reports.

Old Business:

6-1 Chapter Administrative Guidelines and Policies

6-3 Vacant Committee Chairs and Co-Chairs (Publicity Committee)

6-4 Chapter Calendars: Ongoing project

6-5 Attracting New Members/Orientation/Mentoring: 16 members were dropped last year. Institute wants to stress member retainage.

7-2 Budget: See Treasurer's Report.

7-3 Institute Conference in Chicago: See Treasurer's Report.

7-4 2013 Regional Conference in Gettysburg: Treasurer Brightbill will open an account to receive finances. Many committee positions remain unfilled.

7-5 Programs – Suggestions, Ideas, Contacts

New Business:

8-1 Support for Charities: Amount of money budgeted will vary each year, dependent on other financial issues in the Chapter.

8-2 Social Event: An August event did not work due to vacation schedules. We will keep this idea on the agenda.

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THE GOOD, THE BAD AND THE UGLY —

performance, liquidated damages provisions, termination for default provisions and warranty obligations.

- Become familiar with the claims process under the performance and payment bonds, including the Surety's options.
- Examine and discuss various onerous provisions that occasionally appear in bond forms.
- Review handouts entitled, "An Overview of the Contract Surety Bond Claims Process," "What Contractors Should Know Before Projects Go South" (owners, contractors and surety perspectives on the sources of project problems), "Communication & Surety Claims" (categories of claims), and "Surety Bonds at Work" (actual scenarios where surety companies have stepped in to help the contractor finish the project, etc).
- Discover the current state of increased claims and their impact.

Speaker Bio:

Lydia Mantle began with Murray Risk Management and Insurance in 2003 as a Customer Service Representative and was promoted to Bond Account Executive for the Construction Services Division in 2004. From 1998 to 2003, Lydia worked as

a Surety Bond Representative for Byerly Insurance Agents and Brokers, Inc. Previously, she was owner and operator of Reliable Typing Service, a word processing company.

Lydia earned an Associate in Business degree in Business Administration from Harrisburg Area Community College. She is a licensed property/casualty insurance agent and has earned the Certified Insurance Service Representative (CISR) designation.

Lydia is past president and board member of the American Subcontractors Association of Central Pennsylvania. She is a noted speaker, having presented to industry professionals at various association meetings and educational summits. She is a chapter member of the National Association of Surety Bond Producers (NASBP) Region 10. She is also an Associate Member of the Associated Pennsylvania Constructors (APC), Harrisburg, Pennsylvania, the Mid-Atlantic Builder Exchange, the Keystone Chapter Associated Builders and Contractors (ABC) and the Construction Financial Management Association (CFMA) local chapter.



Lydia Mantle, CISR, Bond Account Executive in the Construction Services Division of Murray Risk Management and Insurance

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President's Message

pacted some members' ability to continue to participate; so we are exploring ways to help older members remain active and to entice new and younger members of the construction industry to join our ranks to keep the organization relevant. Both at the Region and Institute levels, initiatives to retain members are being developed and implemented including the new 50/50 program recently promoted by Institute, and our Chapter offered special discounted memberships at last year's Exhibitor's Show. At the Chapter level we will continue to offer meals "free" to all members who attend our monthly dinner meetings. I am surprised to still find members who do not know about that perk! We will continue to offer AIA learning units and CEUs for many of our monthly programs which help members retain their professional certifications. The new CSI membership categories (Emerging Professional, Professional, Professional Emeritus, and Professional Retired) approved last year make changes to our Bylaws and other Chapter documents necessary.

At the Region Board Meeting held August 13 in Frederick, MD, a committee was formed to reorganize the Region's committee structure to better serve the Chapters, and not to just mimic the

structure of the Institute. Our Chapter has agreed to host the 2013 Regional Conference in Gettysburg. 2013 is the 150th anniversary of the Battle of Gettysburg, so we hope to get a lot of participation from the Region. We still need volunteers to help us put on a great Conference, so don't be shy – this is a great way to get more involved in YOUR organization and meet people!

Several Chapter Board Meetings were held during the summer to chart the way forward for the Chapter, and we are looking at several really good programs and an interesting tour of a photovoltaic plant. The first program of the fall will be "Performance and Payment Bonds", and will be presented at our Chapter dinner meeting on September 6, 2011. **Note that this is not our regular meeting night (the second Tuesday of the month), but was moved to a week earlier so it would not conflict with the Institute's national convention, CONSTRUCT 2011, in Chicago.** I recommend attending the convention so you can learn what is new in the industry, and meet the movers and shakers of the construction industry. I hope I see a lot of you in Chicago representing the Central Pennsylvania Chapter, and hope to see even more of you at September's dinner meeting!

John Groff, PE, CSI, CCS
President

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Minutes of Board of Directors Meeting

8-3 Radisson agreement: No Radisson contract is signed yet. Neal Hodes is the contact person at the hotel.

8-4 Region Meeting: John will be at Frederick, MD. Institute Master Plan will be discussed.

8-5 Outstanding Chapter Award: Review requirements, plan ahead for next year's award.

8-6 September meeting: Sept. 6 or Sept. 20 will be the date of the meeting. (Sept. 13 is the National Convention Date). John will finalize the meeting date and publish it on the website.

33. The next board meeting is scheduled for 5:00 PM on September 6 at the Radisson Inn. The next Chapter meeting is scheduled for September 6, 2011 at 6:00 PM.

Respectively submitted,
Mark B. Therkildsen, AIA, CSI
Recording Secretary



Bill Deck,
Advertising Chair

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CHOICE STAFF

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Jeff Turcic

Advertising
Bill Deck

Roster
Don Scruggs

Calling All Reps!

Would you like to highlight your company or a special product? Do we have a deal for you. For a mere \$125-\$150 you can display your wares during the social time and have 10 minutes of everyone's attention during dessert at one of our CPC/CSI dinner meetings. What an awesome opportunity to hit several specifiers at once. If you are a member of this chapter, it will cost \$125. If you are not, it will cost \$150. For more details, see the CPC-CSI.org website. To schedule a table top, call Bill Deck at 717-291-1077. Thanks!

Bill Deck
Advertising Chair



Central Pennsylvania Chapter of the Construction Specifications Institute Table Top Display Registration

Name/Contact: _____

Company: _____

Meeting Date: _____

Telephone: _____ E-Mail: _____

Cost: \$125 members /\$150 non-members (does not include meal)

Fee Includes:

1. One 72 x 30 inch table to display product.
2. Display time: 6:00 - 7:00 P.M. (During social hour)
3. Presentation: 10 minute presentation during dessert.
4. Electrical: Outlets available. Vender supplied extension cords.

Contact: _____

CPC _____ Committee

717- _____ - _____

Calendar of Events

September 6, 2011

CSI Central Pa. Chapter Dinner Meeting & Program at the Radisson, Camp Hill, PA, 6:00 pm "The Good, the Bad and the Ugly - A Surety Perspective on Construction Bonds," presented by Lydia Mantle, CISR, Murray Risk Management & Insurance.

Various September, October, & November 2011 dates for Mid Atlantic BX social networking, training and other educational events, visit www.midatlanticbx.com/CalendarofEvents.aspx for details.

September 12, 2011

Philadelphia Chapter CSI Golf Outing, Makefield Highlands Gold Club, Yardley, PA, to benefit the Charter High School for Architecture and Design (CHAD) in Philadelphia. Foursomes and sponsorships are still available. Make your reservation now at <http://conta.cc/CHADgolf>. For more information contact Mark Kennedy, Golf Committee Chairman, or Dave Stutzman, Chapter President, dstutzman@conspectusinc.com.

September 13-16, 2011 CSI 55th Annual National Convention & Hanley Wood Exhibitions CONSTRUCT2011 McCormick Place, Chicago, IL. For event information go to www.constructshow.com.

September 15, 2011

South Central PA Green Building Association, 2nd Annual Green Recognition Dinner, 6:00 pm at the Penn National Golf Community, Fayetteville, PA. The SCPAGBA is a branch of the USGBC Central Pennsylvania Chapter (previously known as Green Building Association of Central Pennsylvania). The South Central branch covers Franklin County, Adams County and the lower half of Cumberland County. To include a presentation on the *Net Zero Energy Residential Test Facility*, currently under construction at the National Institute of Standards and Technology (NIST) in Gaithersburg, MD. Go to <http://www.gbacpa.org/news/63/77/Second-Annual-Green-Recognition-Dinner.html> for details.

September 21-23, 2011

2011 Tri-State 3D Design Conference, Bally's Atlantic City, NJ. This conference is being held by AIA New Jersey, AIA New York State and AIA Pennsylvania. For more information, go to: <http://www.aiapa.org/news/press-room/98-tri-state-3d-design-conference.html>.

Sept 23 to Oct 2, 2011

U. S. Dept. of Energy **Solar Decathlon**, Washington D.C. National Mall, West Potomac Park. This biennial event challenges teams of college students to design, construct, & operate a zero-energy single-family

home. Details at www.solardecathlon.gov, including a schedule of when the public can visit. Related article in AIArchitect: <http://www.aia.org/practicing/AIAB090338>

September 20, 2011

International Facility Management Association of Central PA Membership Meeting, 5-7 p.m. at the C. Ted Lick Wildwood Conference Center, Harrisburg Area Community College, Harrisburg, PA. Details at www.ifmacentralpa.org.

September 25, 2011

ABC Keystone Chapter "Construction Rodeo", 1-5 pm at the ABC Keystone Building, Manheim, PA. Details at http://www.abckeystone.com/Events_and_Awards/Construction_Rodeo.aspx.

October 4-7, 2011

USGBC Greenbuild 2011, International Conference & Expo, Toronto, ON. Go to www.greenbuildexpo.org for more information.

October 11, 2011

CSI Central Pa. Chapter – Tour & Dinner Meeting - Pending Confirmation - 5:00 p.m., Tour of the Millersville University Student Memorial Center (Student Union), a larger additions and alterations project in Millersville, PA, designed by WTW Architects.