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CHOICE

Volume 49
No. 5



CENTRAL PENNSYLVANIA CHAPTER
CONSTRUCTION SPECIFICATIONS INSTITUTE

January
2013

But That's Not What I Meant! Specifying the Architect's Intent

Presented by
David Stutzman, CSI, CCS, AIA, SCIP, LEED AP

Tuesday, January 8, 2013

The drawings and specs are ready for bidding, but is the Architect's intent clear? Can the estimator, field superintendent, and CA personnel understand the expectations? The drawings show what to build. The specs tell what products to buy. However, the art of

(Continued on page 3)

Spouses, guests and visitors
are welcome and encouraged to attend.

RADISSON HOTEL

1150 Camp Hill Bypass, Camp Hill, PA

Board Meeting - 5:00 pm

All members are welcome to attend the Board Meeting

Attitude Adjustment - 6:00 pm

Dinner - 6:30 pm

Program - 7:15 pm

Dinner Cost

Free for Central Pennsylvania Chapter CSI Members;

Students \$10

All Others \$25

Dinner reservations by

Noon, Friday, January 4, 2013

See **FROM THE CHEF'S TABLE**
for Menu and Reservation details.

ATTENTION CHAPTER OFFICERS, DIRECTORS,
ADVISOR, EDITOR, COMMITTEE CHAIRS and CO-CHAIRS
- You have a standing reservation for every dinner meeting.
You are automatically registered for the first menu item on the
list. If you are NOT attending the dinner meeting or want to
CHANGE your menu item, you should RSVP with Logan at
loganmyers@hotmail.com or 570-850-6330.

The Central Pennsylvania Chapter meets
the second Tuesday monthly
except NO meetings are held in July or August.

Please Read Ads On Our Website They Support "Choice"

www.cpc-csi.org

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All material **MUST** be in
the editor's hands no later
than January 20, 2013 for
publication in the
February 2013 issue of
"Choice".

Send to:
Tanya Ritter
email to:
TRitter@wrmeadows.com

The Construction
Specifications Institute is a
nation-wide nonprofit
technical organization
dedicated to the advancement
of construction technology
through communications,
education, research and ser-
vice. Founded in 1948, CSI
provides a forum for
architects, engineers,
specification writers,
contractors, suppliers and
others in the industry.

Anyone who is concerned with
construction specifications
in any manner is invited to
apply for membership.
Contact: Paul Brunski
Ph: 717-263-8464.



Knowledge for
Creating and Sustaining
the Built Environment

President's Message



Jan Myers,
CSI, CCPR
President

Greetings all,

I'm hoping by now we have all had a wonderful Holiday and are looking at a very successful business year ahead. My special thanks to all of you who made the time to come out to the meeting last month. I found it very interesting even though it is way out of my field of expertise. I hope you did too.

I find the turning of the year a good time to reflect on things that have perhaps not gone well and plan how to make the coming year more successful. Let's get it started off right by coming out on January 8 for the regular meeting and keep your eyes open for a "Social Meeting". This will be a meeting for us all to just enjoy one another's company, and I must say, I am looking forward to it.

Regards,
Jan Myers, CSI, CCPR
President

From the Editor's Desk



Tanya Ritter,
CSI,
Editor

Acknowledging the New Year can evoke heartwarming, bitter-sweet or even ecstatic emotions as we reminisce about the past and look forward to the future. There are many exciting things planned for our chapter in 2013. Please check our calendar and mark the dates. Wishing you all a safe, joyful and prosperous New Year.

Tanya Ritter,
CSI Editor

Classified Ads

To place classified ads,
please submit your ad to the editor,
Tanya Ritter at TRitter@wrmeadows.com
for insertion in "Choice" and on cpc-csi.org.



From the Chef's Table



Logan Myers
Hospitality Chair

MENU

Choice of
Meat Loaf
or
Chicken Marsala

Tossed Salad
Chef's selection
of Starch and Vegetable
Chef's selection of dessert

Special Dietary menus,
such as vegetarian,
low fat or low sodium,
are available upon request.

In addition, we will try to accommodate special requests such as vegetarian, low fat or low sodium selections. A fresh fruit plate, instead of the Chef's Dessert Selection, is always available by request. Special request menu reservations should be made no later than the Friday prior to the Tuesday meeting.

Please feel free to forward either your comments regarding your meal, or any suggestions that you feel could improve the CPC-CSI dinner, to: loganmyers@hotmail.com.

Logan Myers
Hospitality Chair

RESERVATIONS

to Logan Myers by
calling 570.850.6330 or e-mail at
loganmyers@hotmail.com
or use our on-line registration form
at www.cpc-csi.org

YOU MUST MAKE
RESERVATIONS OR CANCEL
STANDING RESERVATIONS
by **NOON,**
FRIDAY, January 4, 2013.

ALL NO-SHOWS WILL BE BILLED.
Entrée selection should be made
when making a reservation.
First entrée listed is the default
selection if no choice is made.
To schedule a Table Top Display,
email Bill Deck,
bdeck@lscdesign.com
or use the form in Choice or online.

Attendees should make an entrée selection when reservations are placed.
(Please note that the first entrée listed will be the default selection if no choice is made.)

The Central PA Chapter dues include all meals for the chapter program dinner meetings for the year. Come out to our meeting to network, socialize, and learn about timely subjects in the Construction Field.

Curmudgeon's Corner

A Dickens of a Tale

Scrooge was an old man, set in his ways. And why not? He had been doing things the same way for many years, and the resulting success was sufficient evidence of the wisdom of continuing in that path. Whenever it was suggested that change might be a good thing, "Bah, humbug!" was his response. "I like things the way they are! I started this business, I've been doing things the same way for fifty years, and I don't see any reason to change! All this new-fangled stuff is just a fad."

One evening, a strange series of events befell our dear Mister Scrooge. Having had a particularly trying day, he tried to enjoy a rich repast and a few glasses of wine in an effort to forget his problems. As he fell asleep, he was thinking of how much fun he had had in his youth.

The First Spirit

"Wake up, Scrooge!"

"Who is that?"

"It is I, the Spirit of the Past. Come, let us revisit those wonderful days!" As the words were spoken, they were transported to a city long ago. They stood in the midst of a group of young men busily engaged in excited discussion.

"Good Heaven!" cried Scrooge, looking about. "I know these people! They are specifiers, one and all! Oh, what a marvelous time that was, with the construction industry expanding, and so much work to do."

"Yes, it was. Do you recall why these people met, what they planned to do?"

"It comes back to me now! We were a group of specifiers who were unhappy with the haphazard way specifications were done. Not surprising, considering we worked for the government! We met and decided specifications could be improved, and we formed an organization to work toward that end. We thought that, by working together, we could improve the practice of writing specifications, make them simpler and easier to understand, standardize government agencies' documents, standardize building codes, and bring greater efficiency to the industry as a whole. Ah, those were exciting days!"

"You certainly were enthusiastic, and set some lofty goals. And in the early days, you made significant progress."

Although it seemed to Scrooge that he and the Spirit remained stationary, the scene around them shifted and changed; different locations came into focus, and vivid images of people and documents materialized, then faded away.

"There is Carl Ebert!" Scrooge exclaimed. "He was there from the beginning - Institute President, first editor of the Construction Specifier, charter member of the DC Chapter. I see Ben John Small, a founder of the New York Metropolitan Chapter, and author of a column in Pencil Points. He was a great promoter of the value of good specification writing. And J. Norman Hunter! When he was president,

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capturing the Architect's intent has been lost in the speed of project delivery. Thoughtful data gathering and organizing necessary to describe intent has been replaced by superficially distilled libraries of standard details and standard specifications to define every project - not THE project. Take a step back in time and reconsider the art of specifying. When specifications state the Architect's intent, the bids will be accurate and the projects will be built as intended.

Participants will be challenged to think of specifications content in new ways that will help those that must prepare, interpret, and read construction documents. Participants will:

- Discover how documenting design intent will enable construction administrators to manage construction to meet the Architect's expectations.
- Learn how data gathering while writing specifications uncovers design intent.

- Understand how specifications can explain the Architect's design intent.
- Learn how construction documents that state the Architect's design intent help estimators complete bids quickly and accurately.

David is a registered architect, certified construction specifier, and founding principal of Conspectus, Inc., one of the largest independent specifications consulting firm in the United States. He has 38 years experience in specifications, preliminary project descriptions, and quality assurance reviews. David is the thought leader for CSI's Specifying Practice Group, a regular speaker at CSI and AIA conferences and conventions, and author for Tech Tips, the CSI award winning monthly publication about design and construction. For more information on Conspectus, please visit www.conspectusinc.com.

AIA Members will earn 1 AIA/CES Learning Unit for attending this program.

Minutes of Board of Directors Meeting



*Stewart C. Cluck,
in absence of
appointed
recording secretary*

Date: Tuesday, December 11, 2012
Meeting began at approximately 5:05 PM.

Voting Members Present (9): Jan Myers, Hardenbrook, Loftin, Groff, Scruggs, Saylor, Burkholder, Kingsborough, Steffen.

Voting Members Absent (4): Brightbill, Morgan, Beauduy, Ritter.

THERE WAS A QUORUM (7 or more)

Meeting was chaired by President Myers. Minutes of previous meeting were reviewed. There were no exceptions.

Officers' Reports:

President (Myers): Region/LOS news: The fee for LOS (\$35) will go away next session, Region will pay for the event. Recording secretary has been selected, but we'll need to record the meetings too. President Myers asked for a vote of approval to purchase a recording device. All voting members 'ayed' and she will purchase a recorder.

President Elect (Hardenbrook): No report.

Vice President (Loftin): No report.

Secretary (Steffen): No report.

Past President/Advisor (Groff): No report.

Treasurer: No report.

"Choice" Editor's Report (Ritter): No report.

Committee Reports:

Academic Affairs (Cannon): No report.

Advertising (Deck): One-half of advertising fees have been received.

Archives (Morgan): No report.

Awards (Turicik): NOTE: will put award deadlines on calendar.

Budget/Finance (Beauduy): No report.

Bylaws (Deck): No report.

Certification (Groff): Per Kazim Darshi, there are not enough students for the HACC certification class. Other arrangements are being considered.

Education (Loftin): Looking for programs to run at Product Show on March 13th. POST-MEETING UPDATE: We've already booked the PennBOC Accessibility Roadshow.

Electronics/Communications (Ritter): No report.

Exhibit Show (Cluck): Vendor invitations are in the mail. Seven have signed on so far. Next milestone: Invite visitors with a 'mailing' in mid-February. Need more vendors.

Hospitality (L Myers): No report.

Long Range Planning (Cluck): No report.

Membership (Brunski): No report.

Programs (Atwood): Next program (January 8) will be by Dave Stutzman, topic: "But That's Not What I Meant."

DIRECTORS: No comments.

OLD BUSINESS:

- (8-1-11):** Support for Charities (Update: 12/11/12). Bill deck suggested making a contribution from our "50/50" proceeds. [we need a 50/50 organizer]. ACTION: J Myers.
- (9-1-11):** Guidelines for program speakers. Open issue. ACTION: Groff.
- (3-3-12):** Refund Policy for seminar fees. Open issue. ACTION: Scruggs.
- (4-1-12):** Approval of Bylaws. Deck awaiting Institute review. ACTION: Deck.
- (6-12-12):** JOINT MEETINGS: Anticipating a joint meeting with ASHRAE as we had done in the past. Atwood is seeking an ASHRAE contact to pursue this. Beauduy recommended contacting him for names of GanFlec employees who are members. UPDATE (Dec 11). Discussion: ASHRAE meetings aren't a good combined fit. Association of Subcontractors might be a good fit. USGBC has potential for combined meeting. ACTION: Atwood.

NEW BUSINESS:

- BAR COSTS:** Cost exceeds money spent. Suggestion made to relocate meetings to lower bar area. ACTION: Logan Myers.
- NOTE:** Bill Brightbill will chair the 50th anniversary activities. ACTION: Brightbill
- FEBRUARY MEETING:** Atwood suggested a special event for this meeting. ACTION: Atwood.

ADJOURNMENT. Meeting was adjourned at approximately 5:55 pm.

*Respectfully Submitted by
Stewart C. Cluck
(in absence of appointed recording secretary)*

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we added twenty-two new chapters!"

"Once you started growing, what did you do to address the issues that brought you together?" asked the Spirit.

"Why, isn't it obvious? Look there - it's the CSI Format for Construction Specifications. The industry needed organization, and building designers quickly began using it to bring order to their specifications. It was so useful, it was also used for filing information about products, and it became the industry standard Master Format. And see there? It's Section Format. We didn't stop with an overall grouping of information, we also established an order for the information for a specific product! Or "work result" as today's young whippersnappers say! There again, we saw the need for better communication through standardization, and we responded. And what about the CSI Manual of Practice? Once more, we created a standard for the industry!"

"Yes, you did all of that - and you created a forum where design professionals, product manufacturers and installers, and contractors could meet and discuss problems and solutions. CSI grew from a handful of people to a nationwide organization of nearly twenty thousand. Indeed, those were the good old days!"

Suddenly, the Spirit disappeared, and Scrooge found himself wondering if he had seen the Spirit, or if it was just something he ate for dinner. He took a couple of antacid pills and went back to sleep, remembering the way things were, so many years ago.

The Second Spirit

"Wake up, Scrooge!"

"What is it this time? Are you real, or am I having indigestion?"

"I am the Spirit of the Present. It isn't your dinner, though you really should watch what you eat. You seemed to enjoy your visit with the first Spirit, so let's take another journey."

"If it's like the last one, it will be fun. Let's go!"

Once again, Scrooge and the Spirit were surrounded by changing scenes of places and faces. But it wasn't quite the same.

The construction industry was even stronger than before. Despite a few economic setbacks along the way, there were many more design professionals, contractors, and building product manufacturers than ever before. The industry appeared to be moving ahead at a frenetic pace, with plentiful new construction and renovation of existing buildings, seemingly without limits. Projections of future

work indicated more work would be done in the next several years than ever before.

The results of Scrooge's earlier work were evident. That part of the construction industry involved with buildings was making good use of CSI's Formats: manufacturers included Master Format numbers on their literature; design professionals and contractors alike knew where to look for whatever information they needed; and, even though specifications often ignored the rules established in CSI's venerable Manual of Practice, communication was much improved over that which existed before CSI's standards existed. And, where before specifiers were forced to create their own documents, there now were several commercial master guide specification systems, some of them automated to the point that the user no longer had to worry about section numbers or titles, cross references, or all of the other nagging minutiae that consumed so much of a specifier's time in the past.

Scrooge was delighted, thinking he would continue on and become even more successful. Still filled with such thoughts, he was taken aback when the Spirit showed him a smaller part of the industry - his own business. "Whatever is happening?" asked Scrooge. "The industry is growing by leaps and bounds, yet my own part of it is not keeping pace! There are so many fewer members, and the chapters that once were thriving and growing have lost their vigor! Is it possible I am mistaken? How could I have missed such ominous portents?"

Sadly shaking his head, the Spirit replied, "What you see is what now is. From the time of your visit with the first Spirit, your membership has decreased by almost half. Your chapters seem to have trouble understanding what they are to do. And, in the comfort of your middle age - I'm trying to be kind - you lack the energy and purpose of your youth. You have become complacent, satisfied with your great accomplishments of days gone by."

"You have been, perhaps, too successful, and, pleased with that success, failed to see the opportunities to further improve communication in your industry. You continue to concentrate on paper documents, even though the problems of the past have been solved, and little remains to be done with them. It is in electronic communication that today's challenges lie."

The Last Spirit

The second Spirit vanished, only to be replaced by yet a third Spirit.

"Judging by what has gone before, am I correct in assuming you are the Spirit of Yet to Come? If so, I fear what you may have to say. And yet, I sense that the visits by you and your kin are meant to help, and I am ready to listen."

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Scrooge and the third Spirit were transported to an indefinite, yet not distant, future. Around them appeared a group of young people, engaged in serious conversation.

"I thought CSI was a TV show way back when!" exclaimed one.

"Well, yeah, but there was this organization with the same name, that had a huge impact back in the latter part of the twentieth century. They did some really cool stuff, like organizing construction information - back when it was all on paper. You wouldn't believe how crazy construction documents were before CSI came along."

"So what happened to them? If they had so much going, how did they let it slip away?"

"I don't understand it. What they did for paper later needed to be done with electronic documents. Maybe it was just a case of turning into a bunch of old farts, who didn't understand computers and couldn't see the new problems. Instead of moving on to deal with information in electronic form, they continued to think of everything in terms of paper."

"Didn't they do a lot with education and certification?"

"They did, but they were so busy telling each other how important those things were that they forgot to tell anyone else. And they didn't try to convince the government of the importance of good specifications. Here's a funny thing: After all the good things CSI did, other groups came along, and in just a few years many of them convinced government agencies across the country that what those groups did was the most important thing, and, often, that it should be done by someone other than the design professional. Energy-efficient buildings, accessible design, commissioning, value engineering, construction management, partnering, "sustainable" design, lean design, evidence-based design, integrated project delivery - all of these should have been done by design professionals all along. In the end, other organizations were doing things CSI could have done, and CSI members didn't have anything to do anymore."

"I bet it was pretty sad in the end, when it was just a bunch of the same old people getting together, reliving the good old days, waiting for each other to die."

Scrooge cried out in agony, "Spirit, please tell me that what you have revealed is only what might be, rather than what is destined!"

After a pause, the Spirit replied. "It is not that you no

longer do useful things. Your work with interoperability and global standardization are truly worthy efforts, and will one day make the industry better - but those things are of no immediate concern to your existing members, and they will not bring in new members. You have been distracted by irrelevancies; what you call yourself and what you call your members mean little if you have nothing to offer."

"In the beginning, people were eager to join CSI because it offered things that were not available elsewhere - how to write specifications, how to organize information, and an opportunity to correct the problems then extant. Because of the things you did, construction communication improved. Since then, you have ignored the possibilities of the future, when the value of information itself will far outweigh the value of explaining it in words - a process that continues to demand less and less expertise, and has already become partly automated."

"Some have said that all professional organizations have suffered from loss of members and inability to connect with younger people. That may be true, but it is not an excuse to relax. Those organizations that survive will have found something of value that will attract new members and give them something important to do. You claim to represent all those involved in construction, yet you have done little to attract most of them. They represent an untapped resource of knowledge and challenges that can carry you into the future."

"You do have much to fear, and much to do if you are to avoid the future we have seen this evening. That is but one possible path, though it is one that becomes more likely with each day you do nothing to avoid it. It still is possible to regain your former stature, but only if you look to the future. What was it that made you great? It was your ability to see the needs of communication in the construction industry and to provide solutions for those problems. Yes, certification has become more important in the construction industry, but if that certification is not required by government agencies, it has minimal value. And yes, education is important, but there are many well-established sources of education, and you have no chance of displacing them."

The End?

We leave Scrooge on the verge of waking. What will he do when he wakes? Will he regain the intensity of his youth, or will he be content to rest on his laurels, meeting old friends until they are no more?

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<http://swspecifcthoughts.blogspot.com/>, <http://twitter.com/swolfearch>

CPC CDT Certification Study Course



John Groff,
Certification

What does CDT stand for? CDT stands for Construction Document Technologist. Some benefits of earning CDT certification as issued by the Construction Specifications Institute (CSI) are:

- It demonstrates to employers, clients, and others that you understand how a project unfolds from conception to delivery, and that you understand the documentation involved
- It gets you listed in the [Certificant's Directory](#)
- You can add "CDT" after your name on your resume and/or business card
- You will have completed a prerequisite for taking the Certified Construction Specifier (CCS), Certified Construction Product Representative (CCPR), and Certified Construction Contract Administrator (CCCA) certification exams

The National Spring Certification Exams are scheduled for April 1 - 27, 2013, and are available at Prometric Testing locations throughout central Pennsylvania. To register for taking the exams, go to www.csinet.org and click on "Certification". January 31st is the Early Bird Registration Deadline to register for the Construction Specification Institute's CDT, CCS, CCPR, and CCCA certification exams, so don't delay. February 28th is the Final Registration Deadline.

CDT Certification Study Course

This January the CSI Central Pennsylvania Chapter will offer a 10-week CDT Certification Study Course at the Midtown Campus of HACC—Central Pennsylvania's Community College. The study course is designed to assist candidates preparing for the CDT examination by offering a complete overview of CSI's *Project Delivery Practice Guide* and the AIA/EJCDC General Conditions publications. It's a great way to brush up on your skills regarding contract document relationships, procedures, formats, modifications, and the elusive contents of the AIA A201 or EJCDC C-700 General Conditions of the Construction Contract. This study course is highly recommended for anyone taking the CDT certification exam. The course will be offered as both a 1-credit course in HACC's Building Construction Technology curriculum and a non-credit course in HACC's continuing education program:

Dates: January 16 thru March 27, 2013 (Wednesday evenings for 10 weeks + Spring Break week).

Time: 5:30 to 8:30 P.M.

Location: HACC Midtown Campus, 4th and Reily Streets, Harrisburg, PA

Cost: \$140 (*subject to change – check HACC website*)

Textbook: CSI's Project Delivery Practice Guide (*Buy directly from CSI or the instructor*)

Registration: To register and enroll in the program, go to www.HACC.edu, click Admissions, and follow the registration instructions. The course registration numbers are:

Non-credit course enrollment: Course No. CRN 81271

Credit course enrollment: Course No. CRN 35383

Invest in yourself! Get certified!

If you have any questions about the class or the certification program feel free to contact me at 717-763-7211 or jgroff@gfnet.com.

John Groff PE, CCS, CSI
Central Pennsylvania Chapter Certification Chairman



THE CENTRAL PENNSYLVANIA CHAPTER OF THE CONSTRUCTION SPECIFICATIONS INSTITUTE, INC.

EXHIBITORS' SHOW



MARCH 13, 2013

11:00 AM - 6:00 PM

RADISSON HOTEL – 1150 Camp Hill Bypass, Camp Hill, PA

Don't miss this chance to exhibit at Central Pennsylvania's Premier Exhibit Show attended by architects, engineers, contractors, facility managers and building owners.

In addition to your exhibit, there will be free food, beverages and wine tasting and a drawing for door prizes every hour.

Complete and return the Reservation Form below to reserve your space. Exhibit spaces (6 feet deep by 10 feet wide) will be provided with one table and two chairs, if desired. The Show Committee is seeking sponsors to help with costs of food. If you can contribute \$250, we will recognize this contribution through our mailings and advertising at the show.

The schedule: Set-Up..... 6:00 AM until 10:00 AM
Show Time..... 11:00 AM – 6:00 PM
Down & Out..... 6:00 PM – 10:00 PM

Each exhibit space can be provided with 120 volt power, if requested. (Please check the box on the Reservation Form.) NO POWER EXTENSION CORDS will be provided with the spaces. Each exhibit space will have a back drop and side drops. BOOTH RENTAL FEE: \$550.00

THIRTY-EIGHTH ANNUAL EXHIBITORS' SHOW 2013 COMMITTEE

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Knowledge for Creating
and Sustaining
The Built Environment

CENTRAL PENNSYLVANIA CHAPTER CSI OFFICERS

Jan Myers, CSI President Eric Hardenbrook, CSI, CDT President-Elect

www.cpc-csi.com



CPC CSI 38th ANNUAL EXHIBITORS' SHOW RESERVATION FORM

RETURN TO: Stewart C. Cluck, 600 North Hartley Street, Suite 150 • York, PA 17404

COMPANY _____

ADDRESS _____

PHONE _____ FAX _____ EMAIL _____

REPRESENTATIVE _____

Enclosed is our check in the amount of \$ _____ for _____ exhibit spaces plus \$ _____ as a food sponsor.

(Please make check payable to Central Pennsylvania Chapter, CSI)

Yes, we will require a 120 outlet.



Calling All Reps!



*Bill Deck,
Advertising Chair*

Would you like to highlight your company or a special product? Do we have a deal for you. For a mere \$125-\$150 you can display your wares during the social time and have 10 minutes of everyone's attention during dessert at one of our CPC/CSI dinner meetings. What an awesome opportunity to hit several specifiers at once. If you are a member of this chapter, it will cost \$125. If you are not, it will cost \$150. For more details, see the CPC-CSI.org website. To schedule a table top, contact Bill Deck at wdeck@rlps.com. Thanks!

*Bill Deck
Advertising Chair*



Central Pennsylvania Chapter of the Construction Specifications Institute Table Top Display Registration

Name/Contact: _____

Company: _____

Meeting Date: _____

Telephone: _____ E-Mail: _____

Cost: \$125 members /\$150 non-members (does not include meal)

Fee Includes:

1. One 72 x 30 inch table to display product.
2. Display time: 6:00 - 7:00 P.M. (During social hour)
3. Presentation: 10 minute presentation during dessert.
4. Electrical: Outlets available. Vender supplied extension cords.

Contact: Bill Deck, CPC Advertising Committee
email: bdeck@lscdesign.com

Calendar of Events

January 2013 & Beyond

for Mid Atlantic BX social networking, training & other educational events.
Info: www.midatlanticbx.com

January 8, 2013

CSI Central Pa. Chapter - Dinner Meeting & Program at the Radisson, Camp Hill, PA, 6:00 pm – “But That’s Not What I Meant!” a program on how better to specify the architect’s and engineer’s intent, to be presented by David Stutzman of Conspectus.

January 31, 2013

CSI Central Pa. Chapter – Midwinter Cabin-Fever Breakout, starting at 6:00 PM, a purely social/ networking dinner out (at your cost) at Lancaster Brewing Co., 469 Eisenhower Boulevard, Harrisburg. Spouses, guests, etc. welcome. This is the tentative date – We will confirm with e-mail blasts, and update the chapter website as details are finalized.

February 7-9, 2013

CSI Academies, Charlotte Omni Hotel, Charlotte, NC. Want to learn more about product representation? contract administration? construction specifications? This is a great opportunity to deeply delve into these topics. Details at www.csinet.org/academies.

February 12, 2013

SMPS Central PA, “Reputation Management in the A/E/C Industry,” 8 - 10 am, location to be determined. Learning objectives: (1) Identify the attributes of a personal brand, (2) Explore various tools available to cultivate the reputations of key technical staff, helping them to meet their personal goals while enhancing the firm’s

business development process, and (3) Learn how to create a personalized marketing plan, developing concrete steps to build business and careers. Details: <http://www.smpscentralpa.org/meetinginfo.php?id=54>.

February 12, 2013

CSI Central Pa. Chapter - Dinner Meeting & Program. Location and program to be announced.

February 15, 2013

USGBC Central Pennsylvania Chapter: “Tree Preservation During Planning, Design and Construction,” 11:30 am - 1 pm at Gannett Fleming, West Building, 209 Senate Avenue, Camp Hill, PA, presented by Eric Vordol of About Trees Consulting. Details: <http://usgbc-centralpa.org/meetinginfo.php?id=48&ts=1352849152>.

March 2 to 10, 2013

39th Annual Pennsylvania Home Show, State Farm Show Complex, Harrisburg, PA. Details: pa-homeshow.com.

March 13, 2013

CSI Central Pa. Chapter – 38th Annual Exhibitor’s Show at the Radisson, Camp Hill, PA, 11 am - 6 pm, plus various seminars throughout the day from 9:00 am on.

April 9, 2013

CSI Central Pa. Chapter - Dinner Meeting & Program. Location and program to be announced.

May 2-5, 2013

CSI Middle Atlantic Region Conference, “Your Gettysburg Address,” at

Wyndham Hotel, Gettysburg, Pennsylvania, hosted by Central PA Chapter CSI. Details: www.csimarc13.org.

May 14, 2013

CSI Central Pa. Chapter - Dinner Meeting & Program. Location and program to be announced.

June 11, 2013

CSI Central Pa. Chapter - Awards Banquet. Location and program to be announced.

June 20-22, 2013

AIA National Convention and Design Exposition, Colorado Convention Center, Denver, CO.

July 2013

CSI Central Pa. Chapter
No Meeting scheduled

August 2013

CSI Central Pa. Chapter
No Meetings scheduled

September 24-27, 2013

CSI 57th Annual National Convention & Hanley Wood Exhibitions CONSTRUCT2013, Nashville, TN.

November 20-22, 2013

USGBC Greenbuild 2013, International Conference & Expo, Philadelphia, PA. Preliminary details at <http://dvgbc.org/greenbuild-2013>, including opportunities to be involved.

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