

CHAPTER OFFICERS

William Brightbill, FCSI President
Eric Hardenbrook President-Elect
Robert Loftin Vice President
John Danes Secretary
Jeff Turicik Recording Secretary
William Brightbill, FCSI Treasurer

DIRECTORS

Don Scruggs 1 year
Charles Beauduy 1 year
John Morgan 1 year
Jake Burkholder 2 years
Larry Saylor 2 years
Jim Kingsborough 2 years

ADVISOR

John Groff

EDITOR

Tanya Ness

COMMITTEE CHAIRS

ACADEMIC AFFAIRS John Cannon
717-805-3533

ADVERTISING Bill Deck
717-815-8526

ARCHIVES John Morgan
717-817-2036

AWARDS John Danes
Co-Chair Peter Spinella

BUDGET/FINANCE Charles Beauduy
717-763-7212

BYLAWS Bill Deck
717-815-8526
Co-Chair Don Scruggs

CERTIFICATION John Groff

EDUCATION Robert Loftin
Co-Chair Don Scruggs

ELECTRONICS / COMMUNICATIONS Tanya Ness
717-880-3627
Co-Chair John Danes

EXHIBIT SHOW Stu Cluck
717-887-3847
Co-Chair Charles Beauduy

HOSPITALITY Logan Myers
570-850-6330

LONG-RANGE PLANNING Stu Cluck
717-887-3847

MEMBERSHIP Paul Brunski
717-263-8464

PROGRAM Chris Atwood
717-233-4556
Co-Chair Jeff Turicik

INSTITUTE DIRECTOR

Raymond Gaines 434-979-5245

CHOICE

Volume 50
No. 6

February
2014



CENTRAL PENNSYLVANIA CHAPTER
CONSTRUCTION SPECIFICATIONS INSTITUTE

DAYLIGHTING AND GLARE CONTROL

Presented by

Sam Missimer, LEED AP BD+C,
Regional Manager & Head of Sustainable Design
for Advanced Glazings, Ltd.

Tuesday, February 11, 2014

This program will examine the importance of effective daylighting in non-residential applications, starting with an overview of traditional methods and their shortcomings. It will then introduce the use of translucent glazings as a means to achieve optimum daylighting while still meeting demands for superior aesthetics and views.

(Continued on page 3)

Spouses, guests and visitors
are welcome and encouraged to attend.

RADISSON HOTEL

1150 Camp Hill Bypass, Camp Hill, PA

Board Meeting - 5:00 pm in the Senate Board Room
All members are welcome to attend the Board Meeting

Attitude Adjustment - 6:00 pm

Dinner - 6:30 pm

Program - 7:15 pm

Dinner Cost

Free for Central Pennsylvania Chapter CSI Members;
Students \$10
All Others \$25

Dinner reservations by

Noon, Friday, February 7, 2014

See **FROM THE CHEF'S TABLE**
for Menu and Reservation details.

ATTENTION CHAPTER OFFICERS, DIRECTORS,
ADVISOR, EDITOR, COMMITTEE CHAIRS and CO-CHAIRS

– You have a standing reservation for every dinner meeting. You are automatically registered for the first menu item on the list. If you are NOT attending the dinner meeting or want to CHANGE your menu item, you should RSVP with Logan at loganmyers@hotmail.com or 570-850-6330.

The Central Pennsylvania Chapter meets
the second Tuesday monthly
except NO meetings are held in July or August.

Please Read Ads On Our Website They Support "Choice"

www.cpc-csi.org



Inside the Choice

President's Message 2
From the Editor's Desk 2
Classified Ads 2
Chef's Table 2
CDT Certification Course 4
Curmudgeon's Corner 5
Exhibitors' Show 6
CPC-CSI Sponsors 7-8
Calling All Reps! 9
Calendar of Events 9

All material **MUST** be in the editor's hands no later than **February 17, 2014** for publication in the **March 2014** issue of "Choice".

Send to:
Tanya Ness
email to:
TNess@wrmeadows.com

The Construction Specifications Institute is a nation-wide nonprofit technical organization dedicated to the advancement of construction technology through communications, education, research and service. Founded in 1948, CSI provides a forum for architects, engineers, specification writers, contractors, suppliers and others in the industry.

Anyone who is concerned with construction specifications in any manner is invited to apply for membership. Contact: Paul Brunski Ph: 717-263-8464.



President's Message



William Brightbill,
FCSI, CCCA, CCPR
Interim-President

Well, another month is past and I hope that for all of you 2014 is off to a good start.

January kicked off several annual activities for our Central PA Chapter. John Groff is heading up our Construction Documents for Technicians class at HACC. This class was developed originally as a preparatory exercise for those interested in taking CSI's Construction Documents Technologist examination. It continues not only in that capacity but as

an integral part of HACC's Construction Technology curriculum. More important, I believe that it is a class that everyone in our industry should be taking. We often fail to recognize the value in knowing and understanding the documents that we use in our everyday business lives. At any rate it's a good class, ably led by John Groff with instructor support from several of our members. Anyone interested in learning more about taking or assisting with the class should contact John Groff.

We also start our search for student candidates that are eligible for our annual scholarship award. Every year John Cannon sends out an invitation to the local colleges inviting applications from students meeting our scholarship criteria. For more details on our scholarship program, contact John Cannon.

Also, this time of the year our nominating committee begins their search for members interested in serving on

our board or as a committee chair. This Chapter does not run on its own. We continue to rely heavily on member support to lead our chapter activities. I am asking that all of you give some thought to helping your chapter over the next few years by serving in some capacity.

(Continued on page 4)

From the Editor's Desk



Tanya Ness,
CSI,
Editor

Greetings to all! February, the shortest month of the year and often the coldest (for all our sakes, let's hope this year it will only be the shortest!) - is also the month where tokens of love are encouraged. Once again, I ask that members show their love and join our February 11 meeting and dinner. In return, you will be warmed by the fellowship. I would also like to ask that members show love by submitting a few words for our Member's Musings section. Tell others why you love being a member of CSI; and especially, our Central PA branch.

Tanya Ness,
CSI Editor

Classified Ads

To place classified ads, please submit your ad to the editor, Tanya Ness at Tness@wrmeadows.com for insertion in "Choice" and on cpc-csi.org.

From the Chef's Table



Logan Myers
Hospitality Chair

MENU

Seasonal Buffet

Attendees should make an entrée selection when reservations are placed.

(Please note that the first entrée listed will be the default selection if no choice is made.)

In addition, we will try to accommodate special requests such as vegetarian, low fat or low sodium selections. A

fresh fruit plate, instead of the Chef's Dessert Selection, is always available by request. Special request menu reservations should be made no later than the Friday prior to the Tuesday meeting.

Please feel free to forward either your comments regarding your meal, or any suggestions that you feel could improve the CPC-CSI dinner, to: loganmyers@hotmail.com.

Logan Myers
Hospitality Chair

RESERVATIONS

to Logan Myers by calling 570.850.6330 or e-mail at loganmyers@hotmail.com or use our on-line registration form at www.cpc-csi.org

YOU MUST MAKE RESERVATIONS OR CANCEL STANDING RESERVATIONS by NOON, FRIDAY, Feb. 7, 2014.

ALL NO-SHOWS WILL BE BILLED. *Entrée selection should be made when making a reservation. First entrée listed is the default selection if no choice is made.* To schedule a Table Top Display, email Bill Deck, bdeck@lscdesign.com or use the form in Choice or online.

The Central PA Chapter dues include all meals for the chapter program dinner meetings for the year. Come out to our meeting to network, socialize, and learn about timely subjects in the Construction Field.

Minutes of Board of Directors Meeting



*Jeff Turicik, CSI
Chapter Secretary*

January 14th, 2014

Quorum met at 5:10 pm

President Brightbill – Opening

Comments: Chris Atwood to give Program report during dinner!

Minutes of December 2013, published in Choice are approved – Unanimous!

Treasurer Brightbill report: Good Balance, There has been an increase in Income from Dues, and Interest. The 50th anniversary dinners funds

were from the MARC account.

Pres. Elect Eric – Eric is working on programs for the Exhibitors Show

Vice Pres Bob Loftin - Sat in on teleconference for region. Region conference in Norfolk is moving along now.

Secretary John Danes: No report

Past President John Groff: No report

Editor Tanya Ness: No report

Committee Reports:

Academic Affairs: John Cannon - Its Time again for scholarships. PSU – Harrisburg, and HACC will be approached. It was suggested to also contact Thaddeus Stevens Technical College.

Advertising: Bill Deck - Checks from advertisers turned in to Treasurer Brightbill

Archives: No Report

Awards: Region awards were due in December – 4 Awards applies for

Budget Finance: Charlie Beauduy: Thanks to all Board Members and Committee Members for your service and attendance.

By Laws: No Report

Education: R Loftin - Sent information on training class to Eric H.

Electronics: Tanya Ness - Meeting to be organized to review Newsletter and webmaster

Certification: John Groff: First Class Wednesday Jan 16th. HACC Midtown Campus, There will be 10 in the class.

Exhibit Show: Stu Cluck - Time adjustment to be implemented at show. It will now be 10 am to 5 pm. There are 5-10 booths sold so far.

Hospitality: Logan Myers/ Jim Frey - Dinners is in the restaurant tonight, buffet style.

Long Range Planning: Eric H - No Report.

Membership: 107 members, CSI Booth to be set up at the Exhibitors Show, and manned.

Programs: Chris Atwood - Report given at dinner, April meeting to be held at the Wyndham Hotel in Gettysburg, Pa.

Directors Reports:

Jake Burkholder: No Report

Larry Saylor: No Report

Jim Kingsborough: No report

Bill Deck: No Report

Chris Atwood: No Report

John Morgan: No report

Adjourn at 6 pm Sharp.

*Respectfully Submitted,
Jeffrey Turicik
Recording Secretary*

*(Continued from page 1)
Program*

Learning Objectives:

1. Understand the importance of daylighting to building occupants' health and welfare.
2. Learn the shortcomings of traditional daylighting methods.
3. Learn the function of and effective application of translucent glazings in the building envelope.

This is an AIA/CES Registered Program, earning 1 LU with HSW.

Construction Document Technologist (CDT) Certification Study Course



John Groff
PE, CCS, CSI
CPC Chapter
Certification
Chairman

Construction Document Technologist certification is awarded to candidates who successfully pass the certification exams given by the Construction Specifications Institute (CSI). CDT certification is a prerequisite for taking the Certified Construction Specifier (CCS), Certified Construction Product Representative (CCPR), and Certified Construction Contract Administrator (CCCA) certification exams. The National Spring Certification Exams are scheduled for March 31 – April 26, 2014, and are available at Prometric Testing locations throughout Central Pennsylvania. To register for taking the exams, go to www.csinet.org and click on "Certification". January 31, 2014 is the Early Bird Registration Deadline to register for the Construction Specification Institute's CDT, CCS, CCPR, and CCCA certification exams. February 28, 2014 is the Final Registration Deadline.

This January the Central Pennsylvania Chapter of CSI will offer a 10-week CDT Certification Study Course at the Midtown Campus of HACC—Central Pennsylvania's Community College. The study course is designed to assist candidates preparing for the CDT examination by offering a complete overview of CSI's *Project Delivery Practice Guide* and other pertinent publications. It's a great way to hone your contract document skills, and includes document relationships, procedures, formats, and modifications, and covers the elusive contents of the *AIA A201 General Conditions of the Contract for Construction* and the new in 2013 *EJCDC C-700 Standard General Conditions of the Construction Contract*. This study course is highly recommended for anyone taking the CDT certification exam. The course will be offered as both a 1 credit course in HACC's Building Construction Technology curriculum and a non-credit course in HACC's continuing education program:

- Dates:** January 15 thru March 26, 2014 (10 Wednesday evenings, but no class on March 12 during Spring Break).
- Time:** 5:30 to 8:30 P.M.
- Location:** HACC Midtown Campus, 4th and Reily Streets, Harrisburg, PA
- Tuition Cost:** \$155 (subject to change – check the HACC website below)
- Textbook:** CSI's Project Delivery Practice Guide (Buy directly from CSI or from the instructor)
- Registration:** To register and enroll in the program, go to www.HACC.edu, click Admissions, and follow the registration instructions. The course registration numbers are:
- Credit course enrollment:* Course No. CRN 36098
- Non-credit course enrollment:* Course No. CRN 91467

If you have any questions about the class or the certification program feel free to contact me at 717-763-7211 or jgroff@gfnet.com.

John Groff PE, CCS, CSI
Central Pennsylvania Chapter Certification Chairman

(Continued from page 2)
President's Message

Last but not least, we are going into high gear with our Annual CSI Exhibit Show. We still need interested exhibitors to show their products and support the show. We are changing our format a little bit this year Watch for news on NEW Exhibit Floor and Seminar Times. We need as many visitors on the floor as possible. Please support this all important chapter activity.

Why not consider a change of pace to counter the February Blahs. Come to our February Chapter meeting scheduled for February 11th. Great Program and Great Networking !!! Bring a Friend !!!

See you soon.....

Regards,
William R. Brightbill, FCSI, CCCA, CCPR

Curmudgeon's Corner

How did we get here? Membership

In the LinkedIn CSI Leaders group, Joy Davis recently began a series of discussions under the heading #CSIStats. The goal, as expressed in the first post of the series, is "helping CSI leaders understand where CSI stands by sharing facts about the Institute ... to help you start and participate in discussions about who CSI is and where the Institute should go in the future."

Each discussion has started with a few membership statistics about who members are and what they do, followed by links for recommended reading, and a question to start a discussion.

As often happens, each discussion has had a brief flurry of responses, then died. Part of the problem, which affects everything we do, is the limited number of participants. Because this is a locked LinkedIn group, discussion necessarily is limited to members of the group, who number 503. Still, these are by definition leaders of CSI, so it's not a bad place to have a discussion, though it would be good to seek input from the general membership. That is being done through the Institute website, where the posts are available to all. To date, they have garnered a total of three comments. (Contrary to popular belief, posting something to a website does little to get the word out, as few people visit websites except when looking for specific information.)

In Week 4 I posted a few statistics about the discussion.

Members: 11,000 plus or minus

- Emerging professionals: 500 plus or minus
- Board members: 18 (Only one is not a member of the CSI Leaders group)
- Institute committees, task teams: 43 (I didn't count the members, but I suspect there are hundreds)
- Participants in CSIStats discussion: 24
- Board members in discussions: 3
- FCSI in discussions: 12
- Elders in discussions: 12
- Emerging professionals in discussions: 0

To be fair, it's unusual for emerging professional members to be in leadership roles (though I'm sure they would be admitted to this group if they asked), so their lack of participation here is not surprising. However, similar statistics are found in other LinkedIn groups, in 4specs discussions, and elsewhere. In essence, it's a problem that plagues us in all areas: we spend a lot of time preaching to the choir.

We advertise for members in our own publications, and we ignore the many potential members who are engineers. We claim to be an organization that represents all who are involved in construction, yet ignore two of the most important groups: owners and contractors. We do a good job telling our members about coming events, but rarely go outside to invite non-members to our meetings. We tell each other about awards members have received, but make no effort to tell others what our members have done or why the awards are important. And we talk a lot about getting younger people involved, but it seems we spend our time talking *about* them, not *with* them.

In the next few posts, I'm going to add some context to our discussions. The membership statistics that have been presented on LinkedIn are interesting, but by themselves it's hard to know what they mean. How are we doing compared to other organiza-

tions? It's obvious that we're suffering, but is that unique? Are other organizations facing the same problems? I'm not saying it's o.k. to have trouble recruiting new members because everyone else has the same problem, but it would help to know if what we're experiencing is a result of what we do or don't do, or if it's a result of societal changes.

By now, I'm sure most members are aware that our membership is declining, but I doubt that more than a few know how our membership has changed over the years. The graph shows our membership curve, from our beginning in 1948 to the present.



I'm not indicating specific numbers for a couple of reasons. For most years, I relied on anecdotal reports I found in narrative histories written by various members, and those numbers didn't always agree. For the period 1999 through 2007, I used figures obtained from reports I received while serving on the Institute board. There are many years before 1999 for which I have no information, but adding those numbers would not materially affect the curve. I recall seeing claims that our membership was near 19,000 several years ago, but I was unable to find confirmation, so I left the curve as you see it, topping out at just over 18,000.

It has been suggested that part of the reason for the falling membership after 2000 has been the economy, and indeed, we have had some bad times since then. However, during the first forty years, we went through eight recessions, in 1949, 1953, 1958, 1960, 1969, 1973, and 1980. Despite those slowdowns, membership grew. The graph indicates the economy probably had some effect, but the trend was always up.

Since 1988, we have had more recessions. As might be expected, they had an adverse effect on membership, but subsequent recoveries had no restorative effect. And now, even during an improving economy, the trend continues down.

The question, then, is this: What is different now? Why did membership grow the first forty years, despite economic conditions, and why is it not now responding to an improving business climate? It's easy to blame the economy, but I don't think that argument holds up.

© 2014, Sheldon Wolfe, RA, FCSI, CCS, CCA, CSC
 Agree? Disagree? Leave your comments at <http://swconstructivethoughts.blogspot.com/> and <http://swspecificthoughts.blogspot.com/>



THE CENTRAL PENNSYLVANIA CHAPTER OF THE CONSTRUCTION SPECIFICATIONS INSTITUTE, INC.

EXHIBITORS' SHOW



MARCH 19, 2014

10:00 AM - 5:00 PM

RADISSON HOTEL – 1150 Camp Hill Bypass, Camp Hill, PA

Don't miss this chance to exhibit at Central Pennsylvania's Premier Exhibit Show attended by architects, engineers, contractors, facility managers and building owners.

In addition to your exhibit, there will be free food, beverages and wine tasting and a drawing for door prizes every hour.

Complete and return the Reservation Form below to reserve your space. Exhibit spaces (6 feet deep by 10 feet wide) will be provided with one table and two chairs. The Show Committee is seeking sponsors to help with costs of food. If you can contribute \$250, we will recognize this contribution through our mailings and advertising at the show.

The schedule: Set-Up..... 6:00 AM until 9:00 AM
Show Time..... 10:00 AM – 5:00 PM
Down & Out..... 5:00 PM – 9:00 PM

Each exhibit space can be provided with 120 volt power. (Please check the box on the Reservation Form.) NO POWER EXTENSION CORDS will be provided with the spaces. Each exhibit space will have a back drop and side drops. BOOTH RENTAL FEE: \$550.00

THIRTY-NINTH ANNUAL EXHIBITORS' SHOW 2014 COMMITTEE

Stewart C. Cluck, CDT, RA, LEED AP
600 North Hartley Street, Suite 152
York, PA 17404
717-850-2517 / 717-887-3847 Cell
717-699-0205 Fax
stucluck@msn.com

Charles H. Beauduy, RA, FCSI, CCS, CCCA
P.O. Box 67100 LEED AP, BD & C
Harrisburg, PA 17106
717-763-7211
717-763-8150 Fax
cbeauduy@gfnet.com

Jeffrey Turcik, CSI, CDT
215 Colonial Drive
Mechanicsburg, PA 17050
717-766-3714
717-766-3714 Fax
jeffturcik@ykk-api.com



www.cpc-csi.com

CENTRAL PENNSYLVANIA CHAPTER CSI OFFICERS

Bill Brightbill, CSI, CCCA *Interim President* Eric Hardenbrook, CSI, CDT *President-Elect*

CPC CSI 39th ANNUAL EXHIBITORS' SHOW RESERVATION FORM

RETURN TO: Stewart C. Cluck, 600 North Hartley Street, Suite 152 • York, PA 17404

COMPANY _____

ADDRESS _____

PHONE _____ FAX _____ EMAIL _____

REPRESENTATIVE _____









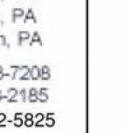
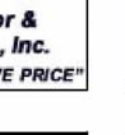
Enclosed is our check in the amount of \$ _____ for _____ exhibit spaces plus \$ _____ as a food sponsor.

(Please make check payable to Central Pennsylvania Chapter, CSI)

Yes, we will require a 120 outlet.



CPC-CSI Sponsors

| | | |
|------------------------------------|---|---|
| Mortise and Cylindrical Locks |  |  <p>DORMA. The complete architectural hardware package.</p> <ul style="list-style-type: none"> • World's Largest Manufacturer of Commercial Door Controls • First Door Closer Manufacturer to pass ANSI Grade 1 2,000,000 cycle test • First Door and Hardware company to meet ISO 9000 criteria • First exit device manufacturer to certify to 2,500,000 cycles • First closer manufacturer to pass UL10C and U.B.C. 7.2 for positive pressure without special options • Unprecedented 25-year warranty for Grade 1 closers and 10-year warranty for Grade 1 exit devices • 8900 Grade 1 closer certified to 10,000,000 cycles • Complete family of mortise and cylindrical locks • Prompt deliveries, fair prices, and elevated customer support • State-of-the-art manufacturing facility in Pennsylvania utilizes computerized and robotic equipment <p>For more details, contact: DORMA Architectural Hardware, Dorma Drive, Drawer AC, Roomstown, PA 17567-0411 Phone: 800-523-8483 • Fax: 800-274-9724 • e-mail: archdw@dorma-usa.com Website: www.dorma-usa.com</p> <p><small>© 2003 DORMA Group North America. All rights reserved. DORMA is a registered trademark of DORMA Properties, Inc.</small></p> |
| Closer-Holder Release Devices |  | |
| Surface and Concealed Closers |  | |
| Pivots |  | |
| Exit Devices |  | |
| Coordinator Systems |  | |
| Low-Energy Operators |  | |
| Stops and Holders |  | |
| Electronic Access Control Hardware |  | |

CIESCO
INC.

Andrew Kusuplos
SALES MANAGER
ACCOSUTICAL SPECIALIST
barnewt@cs.com

Locations: Harrisburg, PA
 State College, PA
 Downingtown, PA
 New Freedom, PA

Home Office: 717-653-7208
 Fax: 717-653-2185
 Harrisburg Office: 717-232-5825
 ext 141

Commercial Interior & Exterior Supply Co., Inc.
"SERVICE AT A COMPETITIVE PRICE"

CONESTOGATILE

HOWARD L. PRYOR, CCS, CTC, CCTS
 Director of Architectural Services



401A MOULSTOWN ROAD
 HANOVER, PA 17331




(717) 564-6860 EXT. 4213
 (800) 422-6860 EXT. 4213
 FAX (717) 637-2581
 www.conestogatile.com
 howardpryor@cctd.com

CSG Manufacturers' Representatives
 Construction Sales Group, Inc.

Jim Harduk CSI, CCPR

301 Oxford Valley Road
 Suite 104A
 Yardley, PA 19067

Ph: (215) 321-5300
 Fax: (215) 321-5364
 E-Mail: csgjim@aol.com

ARDEN Architectural SPECIALTIES, INC. 
   

Our community commitments are cast in concrete.

HEMPT BROS., INC.


concrete
 asphalt
 paving
 excavation


 Windows - Doors - Glass LLC

3501 North Sixth Street
 Harrisburg, PA 17110

(717) 238-7331
 www.Hershocks.com

Commercial Windows, Doors and Glass

Quality People means Quality Work


- Roofing & Roof Preventative Maintenance
- Concrete, Masonry Restoration & Repair
- Floor Wall & Deck Repairs & Overlays
- Sealants & Waterproofing

7464 Linglestown Rd.
 Harrisburg, PA 17112
 717-657-0212

houck
 SPECIALTY CONTRACTORS

www.houcks.com

CPC-CSI Sponsors



MCACP
Masonry Contractors
Association of Central PA

George D. Hardy
Executive Director

P.O. Box 3216
Gettysburg, PA 17325

Phone 877-267-5191
Fax 877-267-5192

GeorgeDHardy@gmail.com
or
George@mcacp.com

*"Proudly promoting union masonry
contractors since 1959"*



Modernfold
OF READING, INC.

William R. Brightbill, FCSI, CCA
Architectural Sales - Central PA

SALES OFFICE
660 Boas St., Apt. #1616
Harrisburg, PA 17102
717-234-1650 Phone
717-234-1652 Fax
Bill@ModernfoldOfPa.com

CONTRACT OFFICE
75 North Haas Street
Topton, PA 19562
Phone: 610-682-0700
Fax: 610-682-1090
www.ModernfoldOfPa.com

*Managing Space, Sight,
And Sound Since 1964*



EXTERIOR-INTERIOR SYSTEMS/CONTRACTORS
NOVINGERS INC.

1441 Stoneridge Drive
Middletown, PA 17057

717 / 930-0300



Performance
ROOFING ASSOCIATES

Matthew Knouse
93 West Devon Drive, Suite 200
Exton, PA 19341

P: 610.594.6700 / 888.594.6700
F: 610.594.6707
C: 484.678.9509

MattK@prarfg.com
www.prarfg.com






Quality
QUALITY

Quality Roofing Supply Company, Inc.
Wholesale Distributor of
Commercial & Residential Building Products

William C. Kinney
Sales Representative

3336 Concord Road
York, PA 17402

866-814-0825
(717) 575-8999 Cell
(717) 872-1436 Fax

bkinney@qualityroofingsupply.com

BETH A. Peiffer, M.B.A.
Owner & President



2240 Forster Street
Harrisburg, PA 17103

717-233-6444 p
717-514-4495 c
717-233-8504 f

bpeiffer@ralphejonesinc.com
www.ralphejones.com

Institutional / Commercial / Industrial
Painting & Wallcovering Contractor
Since 1924

Calling All Reps!



*Bill Deck,
Advertising Chair*

Would you like to highlight your company or a special product? Do we have a deal for you. For a mere \$125-\$150 you can display your wares during the social time and have 10 minutes of everyone's attention during dessert at one of our CPC/CSI dinner meetings. What an awesome opportunity to hit several specifiers at once. If you are a member of this chapter, it will cost \$125. If you are not, it will cost \$150. For more details, see the CPC-CSI.org website. To schedule a table top, contact Bill Deck at wdeck@rlps.com. Thanks!

*Bill Deck
Advertising Chair*



Central Pennsylvania Chapter of the
Construction Specifications Institute
Table Top Display Registration

Name/Contact: _____

Company: _____

Meeting Date: _____

Telephone: _____ E-Mail: _____

Cost: \$125 members /\$150 non-members (does not include meal)

Fee Includes:

1. One 72 x 30 inch table to display product.
2. Display time: 6:00 - 7:00 P.M. (During social hour)
3. Presentation: 10 minute presentation during dessert.
4. Electrical: Outlets available. Vender supplied extension cords.

Contact: Bill Deck, CPC Advertising Committee
email: bdeck@lscdesign.com

Calendar of Events

February 2014 & Beyond for Mid Atlantic BX social networking, training & other educational events -visit: www.midatlanticbx.com

February 11, 2014
CSI Central Pa. Chapter - Dinner Meeting & Program at the Radisson, Camp Hill, PA, 6:00 pm: "Daylighting and Glare Control," presented by Sam Missimer, LEED AP BD+C, Regional Manager & Head of Sustainable Design for Advanced Glazings, Ltd.. Details at www.cpc-csi.org.

February 26 or 27, 2014 Tentative
CSI Central Pa. Chapter - Midwinter Cabin-Fever Break-out, a purely social/ networking dinner out (at your cost) at a location to be determined. Spouses, guests, etc. welcome. We will confirm with e-mail blasts, and update the chapter website as details are finalized.

March 6 to 9, 2014
40th Annual Pennsylvania Home Show, State Farm Show Complex, Harrisburg, PA. Details at www.pahomeshow.com.

March 18, 2014
USGBC Central PA: GREEN-CON - Millersville University, Millersville, PA, 7:30 AM - 5:00 PM; exhibits, keynote presentations,

continuing education, annual meeting. Details in development.

March 19, 2014
CSI Central Pa. Chapter - 39th Annual Exhibitor's Show at the Radisson, Camp Hill, PA, 8:00 a.m. to 2:00 p.m., plus various seminars throughout the day.

March 27-29, 2014
CSI Academies, Indianapolis, IN. Want to learn more about product representation? contract administration? construction specifications? This is a great opportunity to deeply delve into these topics. Details: www.csinet.org/academies.

April 3-6, 2014
CSI Middle Atlantic Region Conference, Hampton, Virginia, hosted by Tidewater Chapter CSI. Details in development.

April 8, 2014
CSI Central Pa. Chapter - - Tour at Schindler Elevator in Hanover & Gettysburg with Lunch or Dinner Meeting at the Wyndham Gettysburg. Time and details to be announced.

May 13, 2014
CSI Central Pa. Chapter - JOINT Dinner Meeting & Program with the Central PA Chapter of the American Society of Professional Estimators (ASPE). Location and program TBD.

June 10, 2014
CSI Central Pa. Chapter - Dinner Meeting & Program. Program and Awards Dinner

June 26-28, 2014
AIA National Convention and Design Exposition, McCormick Place, Chicago, IL. Go to www.aia.org/convention for more information.

July 2014
CSI Central Pa. Chapter
No meeting

August 2014
CSI Central Pa. Chapter
No meeting

September 9-11, 2014
CSI 58th Annual National Convention & Hanley Wood Exhibitions CONSTRUCT2014 at the Baltimore Convention Center, Baltimore, MD. More info at www.constructshow.com.

October 14, 2014
CSI Central Pa. Chapter - Dinner Meeting & Program.

November 11, 2014
CSI Central Pa. Chapter - Dinner Meeting & Program.

December 8, 2014
CSI Central Pa. Chapter - Dinner Meeting & Program.

CHAPTER ADDRESS

P.O. Box 3504
Harrisburg, PA 17105

TELEPHONES

Secretary
717-887-3847

Treasurer
717-234-1650

Editor
717-880-3627

Ads
bdeck@lscdesign.com

CHOICE STAFF

Editor
Tanya Ness

Advertising
Bill Deck

Roster
Don Scruggs

